

Policy Forum of the IKINET Project

1

*Palazzo Vidoni, Roma
19-20 Settembre 2007*

Business Incubation in the Italian Life Sciences and Biotechnology Sector

*Germano Carganico
Fondazione Toscana Life Sciences
www.toscanalifesciences.org*



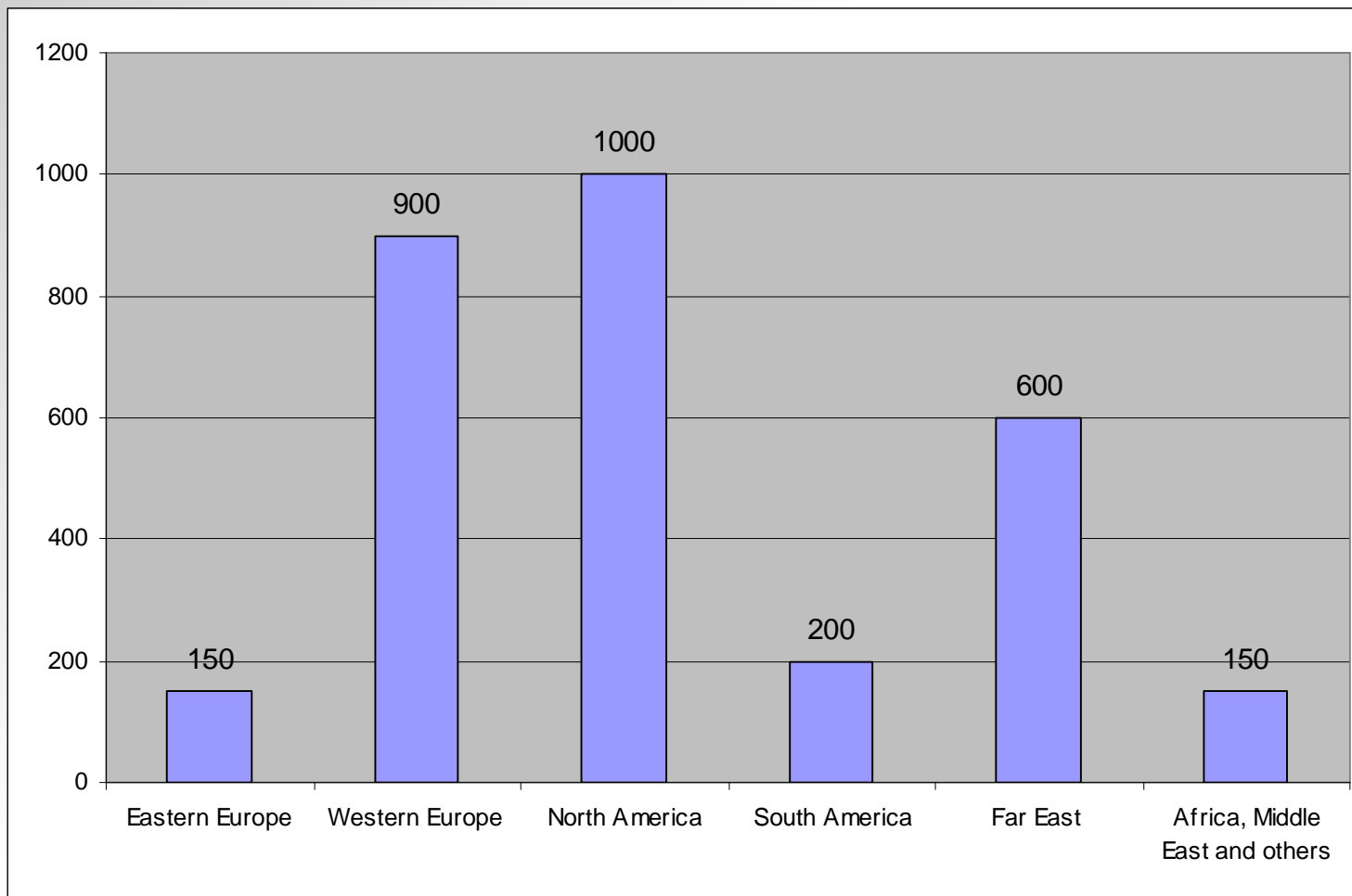
Italian Biotech figures *

2

- ü 222 Biotech companies
- ü Revenues of 4.083 M €
- ü 4.926 employees in R&D
- ü 1.283 M € of investments in R&D
- ü 87 companies (40%) founded in the last six years
- ü 65 companies located in incubators and science parks

* *Blossom Associati – Assobiotec Report, 2007*

Number of Incubators worldwide (2002)



CSES - Centre for Strategy and Evaluation Services, 2002



General:

- ü Space and infrastructures
- ü Business support
- ü Financing

Specific:

- ü Proximity to research centers of excellence
- ü Technology platforms

Bio-incubators in Italy, critical factors

5

ü Seed capital

§ *specialized and competent seed and venture capitalists*

ü Fiscal incentives

§ *regional and national tax reduction programs*

ü Attracting researchers

§ *infrastructures and investment incentives*

ü Management

§ *experienced managers from abroad, temporary managers*